



## ANREV AND PROPERTY COUNCIL EVENTS

TUESDAY 28 MARCH 2017 - SYDNEY

THURSDAY 30 MARCH 2017 - MELBOURNE

# ANREV Investment Intentions Survey 2017

ANREV and the Property Council of Australia invite you to our briefings in Australia on Tuesday 28 March (Sydney) and Thursday 30 March (Melbourne).

Investment in Asian real estate is picking up pace and the market is constantly evolving. Get ahead of the curve for 2017.

**Ms. Amélie Delaunay**, Director of Research & Professional Standards of ANREV will:

- share her insights on the latest results of Asia's Investment Intentions Survey 2017; and
- analyse the investment preferences/trends of investors and fund managers by region, sector and strategy.
- Industry leaders will join Amélie after the presentation to discuss the survey impacts, and views on investment in 2017

**SYDNEY** – we would like to thank Norton Rose Fulbright for offering events venue.

Date : Tuesday 28 March 2017  
Time : 08:30 -10:00 (with light refreshments)  
Speakers : **Amélie Delaunay**, Director of Research & Professional Standards, ANREV  
**Nicholas Harris**, Head of Funds Management, Group Strategy & Research, The GPT Group  
**Alexandra Gray**, Head of Research, Mirvac  
**James Lilico**, Investment Manager – Private Markets, SunSuper  
**Julie Manios**, Senior Manager, Property Strategy and Direct Investment, NSW Treasury Corporation

Location : Norton Rose Fulbright Offices, Level 18, Grosvenor Place, 225 George Street  
Sydney NSW 2000

RSVP : Please email to [sylvia.leung@anrev.org](mailto:sylvia.leung@anrev.org)

**MELBOURNE** – we would like to thank Norton Rose Fulbright for offering events venue.

Date : Thursday 30 March 2017  
Time : 17:00 -18:00 (networking drinks will be followed from 18:00 to 20:00)  
Speakers : **Amélie Delaunay**, Director of Research & Professional Standards, ANREV  
**Nicholas Harris**, Head of Funds Management, Group Strategy & Research, The GPT Group  
**Tim Stringer**, Principal Consultant – Head of Property, Frontier Advisors  
**Pete King**, Head of Property, VFMC  
**Adam Davis**, Director, Property, Wingate




Location : Norton Rose Fulbright Offices, Level 15, RACV Tower, 485 Bourke Street, Melbourne



RSVP : Please email to [sylvia.leung@anrev.org](mailto:sylvia.leung@anrev.org)

**\*Free of charge for ANREV, PCA members and institutional investors, AUD\$50 for others**



## Speakers' bio follow:

	<p><b>Amélie Delaunay</b> <b>Director, Research &amp; Professional Standards</b> <b>ANREV</b></p> <p>Amélie is responsible for the development and implementation of ANREV's Research, Performance Measurement and Professional Standards programme in Asia.</p> <p>Amélie has 16 years of experience in the real estate industry and a strong real estate consulting background initially with Ernst &amp; Young. She has been based in Asia for more than 10 years.</p> <p>Educated at the Sorbonne in Paris, where she was awarded a post graduate degree in Urban Geography, Town Planning and Real Estate, Amélie also has an Advanced Master's Degree in Urban and Real Estate Management from ESSEC Business School in Paris.</p>
	<p><b>Nicholas Harris</b> <b>Head of Funds Management, Group Strategy &amp; Research</b> <b>The GPT Group</b></p> <p>Nicholas is responsible for The GPT Group's funds management platform. He plays a key role in the development of the Group's strategy and is responsible for the Group's research and transactions functions. Nicholas joined GPT in mid-2006. Nicholas has been involved in the Australian property and property funds management industry for over 27 years, including roles at BT Funds Management Limited and Lend Lease Corporation. During his career, his roles have included property and asset management, portfolio management, capital transactions and business development. Nicholas is a member of GPT's Leadership Team, Investment Committee and Valuation Committee.</p> <p>Nicholas is a member of the Executive Board of the Asian Association for Investors in Non-listed Real Estate Vehicles (ANREV) and a member of the Property Council of Australia's International and Capital Markets Division Council. He is also a Fellow of the Financial Services Institute of Australasia.</p>
	<p><b>Alexandra Gray</b> <b>Head of Research</b> <b>Mirvac</b></p> <p>Since beginning her property career in 2003, Alexandra Gray has worked with major institutional owners including; globally, Lendlease and LaSalle Investment Management, and in the Australian market, AMP Capital, Dexu Property Group and Mirvac.</p> <p>Alex's property experience includes roles within investor relations, analysis, research and strategy functions, supporting listed, unlisted and private equity managers with diverse investment styles; ranging from core through to opportunistic.</p> <p>A Fellow of the Financial Services Institute of Australasia, Alex holds post-graduate qualifications from Macquarie University's Applied Finance Centre. Currently a member of the Women in Economics network, Alex has been a committee member of the Australian Chapter of the Asia Pacific Real Estate</p>

	<p>Association, the Urban Land Institute's Young Leaders Group and is currently Chair of the PCA NSW Capital Markets Committee.</p> <p>Alex has worked within investment sectors in Australia including Retail, Office, Industrial, Apartments and Master-Planned Communities. With Mirvac since 2014, she manages a team of researchers servicing the aforementioned sectors as well as Construction, CIO Division, and Capital Partners.</p>
	<p><b>Tim Stringer</b>  <b>Principal Consultant – Head of Property</b>  <b>Frontier Advisors</b></p> <p>Tim Stringer joined Frontier in 2014 as a Senior Consultant and heads our property research and advisory team. His responsibilities at Frontier include providing real estate consulting advice to Frontier's clients, and involvement with strategy, investment and manager research.</p> <p>Tim has 30 years of experience in the commercial property sector, having held senior executive, fund management, portfolio management, and advisory roles with Colonial First State Global Asset Management Property, where he was CEO, Summit Capital Advisors, and AMP Capital Investors.</p> <p>Tim has completed a Graduate Diploma in Property from RMIT University, holds an Associate Diploma in Valuation from RMIT University, and is an Associate of the Australian Property Institute.</p>
	<p><b>Pete King</b>  <b>Head of Property</b>  <b>VFMC</b></p> <p>Pete joined VFMC in 2008 and is currently Head of Property.</p> <p>His role involves responsibility for and management of investments in a A\$4bn portfolio of core unlisted property funds and club style investments in Australia, together with a smaller portfolio of core plus and opportunistic funds both in Australia and internationally. In this role, Pete sits on advisory boards and investor committees relating to eight funds as well as being a member of VFMC's Total Risk Allocation Committee (TRAC).</p> <p>Prior to joining VFMC, Pete held roles at Investa Property Group and Pinnacle Property Group.</p> <p>He holds a Bachelor of Business from RMIT University, Graduate Diploma in Finance and Investment and a Postgraduate Diploma in Management from Melbourne Business School.</p> <p>Pete is a Professional Member of RICS and a Fellow of FINSIA.</p>



**Adam Davis**  
**Director, Property**  
**Wingate**

Adam has more than 15 years' experience of all facets of the property and property finance sectors, acquired through a number of senior executive roles in Australia and also the US. He is known as a specialist in the risk assessment, structuring and funding of commercial property transactions. Adam is a Director in Wingate's property business, which has funded over \$6 billion of property value since 2008 via the investment of in excess of \$1.25 billion. Prior to joining Wingate, Adam was based in New York where he established and led the US operations of Grocon.